



# CALIFORNIA AUTOBODY ASSOCIATION

[WWW.CALAUTOBODY.COM](http://WWW.CALAUTOBODY.COM)

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## CAA Membership Benefits

### Savings Can Exceed Dues

For many CAA members, the savings they receive on group benefits such as Garagekeepers Liability Insurance and Workers Compensation Insurance alone more than covers the cost of CAA dues. Please call the CAA's endorsed insurance broker, Owen-Dunn Insurance Services for a quote today. Contact Tim Dickison at (916)-993-2755 or (916)-206-9716 (cell).

### GROUP BENEFITS

#### Business and Workers Compensation Insurance:

Owen-Dunn Insurance Services offers a wide array of services for the collision repairer in the areas of garagekeepers liability insurance and workers compensation insurance, in addition to other business insurance options.

Owen-Dunn understands that all CAA members need insurance and they need a quality, professional company to handle their insurance needs. Owen-Dunn has been insuring California businesses for over fifty years.

When CAA members insurance policies come up for renewal, call Owen-Dunn Insurance Services to discuss how they can improve your insurance needs.

Contact Tim Dickison at Owen-Dunn (916)-993-2755 or (916)-206-9716 (cell) and [timd@owendunn.com](mailto:timd@owendunn.com). If you have additional questions, call the CAA office at 916-557-8100 or 1-800-454-3368.

**Collection Services:** While CAA advises a "No Cash, No Car" policy, most shops invariably end up with some accounts receivables. The CAA's I.C. Systems has collected over \$500,000 of these receivables for our member shops. And, unlike most collection services that retain 50% or more, I.C. Systems charges based on a case-by-case basis under this special service program for CAA members. For more information, contact Association Services at 800-279-6620.

**Litigation Prevention Program:** The law firm of Fine, Boggs, & Perkins (FB & P) is set to handle labor and employment services, and training as a CAA benefit company. FB & P is a prominent California labor and employment law firm with particular expertise and experience representing the automotive industry. This member benefit offers our members a wide range of HR tools and services, including employee handbooks, training, and access to day-to-day advice to assist them in avoiding human resource problems and complying with the many employment laws that regulate employers today. In addition,

HotLinkHR, a user-friendly on-line human resources compliance and management tool developed especially for the automotive industry, is offered at a discounted rate to CAA Members. For more information, contact Cory King at 760-891-1240 or go to [www.employerlawyers.com](http://www.employerlawyers.com)

**GRC-Pirk** is a member benefit provider for environmental, health and safety services. The program provides CAA members with a FREE regulatory consulting hotline and compliance documents resource center. GRC-Pirk is a registered environmental assessment company for hazardous materials management. A web version [www.recomply.com](http://www.recomply.com) allows owners and operators to maintain paperless records online. The set-up fee of \$160 for a HazMat Monitoring & Management Plan (HMMP) has been waived for CAA members. For further information contact GRC-Pirk, Steve Schillinger at 888-374-7475.

**Information:** The CAA State office distributes information bulletins on a regular basis. These bulletins are filled with up to date information on current events, legislation, and headline news that every person in the collision repair industry should know. In addition to the bulletins, most chapters produce their own newsletters or bulletins. Chapter newsletters and bulletins will keep you abreast of what's going on locally and within your chapter itself.

**A Voice in the Legislature:** The CAA has its own lawyer and legislative advisor who patrols all bills when they are introduced to the legislature. He follows the proposed laws and alerts the Executive Committee on potential problems and solutions. There are thousands of bills introduced every year, and each one must be followed closely. The CAA also has a Political Action Committee that supports the politicians who share the interests of the collision repair industry.

**Legal:** The CAA has a full time attorney that CAA members can call and discuss any legal issues that they may have. This benefit can be a very valuable benefit for CAA members.

**Education:** Informative speakers are often featured at chapter meetings. The CAA also sponsors various one-day educational seminars to keep members abreast of the latest developments in management, marketing, technical, and legal matters, and the association regularly publishes I-CAR class schedules. The CAA works closely with the B.A.R. and A.Q.M.D. The association tries to help those government agencies understand our industry's needs and problems. When nearly 1,000 members speak, they listen.

**Internet:** The California Autobody Association is on line at [www.calautobody.com](http://www.calautobody.com). As a member of the CAA, you will enjoy the information on the CAA website in addition to having access to the "members only" area

**California Employers Association:** CAE is a full-service human resource management and labor relations' organization. CAE brings to our membership expert assistance in all areas of employer-employee relations, including: unemployment claims, discrimination claims, workers' compensation, employee handbooks, and wage and salary issues. CAE also offers a special discount pricing for CAA members. For more information, visit CAE online at [www.employers.org](http://www.employers.org) or call (916) 921-1312.

**CCAR:** "S/P2" is an online, Internet-based training product developed and licensed by CCAR to train automotive service (mechanical) and collision repair (auto body) professionals in Safety & Pollution Prevention issues. S/P2 trains all your employees, including new hires, for one low annual fee per facility which is normally \$299/CAA membership price \$279. S/P2 creates a convenient schedule for training: yours! S/P2 is available 24 hours a day, seven days a week. S/P2 helps reduce liability by training employees on how to be safe and how to prevent pollution. S/P2 provides state-specific information where local regulations are more stringent than federal requirements. S/P2 strengthens opportunities for employee recruitment/retention by proving that you care about safety, health and environmental issues. Proven curriculum: There are currently 2500 career and technical schools using SP/2. For more information, call toll free 888-772-3535, or E-mail: [info@sp2.org](mailto:info@sp2.org).

**Toyota:** CAA and Toyota Motor Sales, U.S.A., Inc. has formed a training alliance to assist CAA members with enrollment in the Toyota Collision Repair & Refinish Training (CR&R) program. For more information, contact the CAA at 800-454-3368.

**Posters:** Labor Law and Safety Posters. Businesses are required to post the most current Federal and State Labor Law posters for their employees. If your poster is not dated November 2010 or later, you have an out of date poster. Call the CAA today to get your compliant posters. Order your posters from CAA at very low prices. For posters, call CAA at 1-800-454-3368.

**VeriFacts:** VeriFacts offers a preferred pricing to CAA members on their exclusive "VeriFacts Shop Coaching Program" and "V-Tech." Some of the benefits of the program include monthly on-site visits, hand-on technician coaching, repair quality measurement, orientation program for new technicians, and management report baseline and ongoing benchmarking of quality process. Also offered through VeriFacts is their "Class A" Confirmation Program. Call VeriFacts directly at 1-800-381-3447 for more information, or go to [www.verifactsauto.com](http://www.verifactsauto.com)

**UpdatePromise.com:** UpdatePromise.com effortlessly and consistently updates your customers with passive, calm and soothing status updates. All CAA Members can receive low monthly access fee pricing. Enter Promo Code: CAA. Contact David Caulfield at [sales@updatepromise.com](mailto:sales@updatepromise.com). Or call 1-800-276-9107, or go to [www.updatepromise.com](http://www.updatepromise.com).

**CollisionWeek Newsletter:** The CAA has put together a special offer from **CollisionWeek** for CAA members to subscribe to their daily e-mail or print newsletter. **CollisionWeek** is a publication devoted to providing all Collision Repair Industry participants the news, statistics and trend analysis they need on a global basis to compete and prosper. A 15% discount off their normal subscription is offered exclusively to CAA members. Additional information about **CollisionWeek** can be seen at their website at [www.collisionweek.com](http://www.collisionweek.com). Just mention you are a current CAA member and give them your CAA member number. For more information, call 1-888-560-2765 or email [ccogan@collisionweek.com](mailto:ccogan@collisionweek.com).

**CynCast** offers CAA members some of their key programs, including customer satisfaction measurement, key performance measurement feedback, orphaned estimate follow-up and assignment scheduling. CAA members that participate in these programs will receive special pricing from CynCast. CynCast is a private company headquartered in Anaheim Hill, CA. The company offers a variety of

products and services designed to work with auto body repair shops' existing estimating and management system software. For more information, contact Doug Kelly at 714-279-2047 or [dkelly@cyncast.com](mailto:dkelly@cyncast.com).

**Summit Software Solutions, Inc.**, one of CAA's newest corporate members, has announced it will offer all CAA members a \$599.00 discount off its **Digital Documentation System™** which allows collision repairers to eliminate paper, improve documentation and communications, reduce unnecessary administrative costs, and become "greener". Call Jim Wilde at 530-748-3822 and check out [www.summitsoftwaresolutions.com](http://www.summitsoftwaresolutions.com).

Summit also offers CAA members a discount on their **"Help I Crashed My Car"** the collision industry's first and only mobile and internet based customer service, sales, marketing, advertising, communication and customer retention platform, is now available to all CAA members as a special benefit. For additional information on Help I Crashed My Car, please contact Frank Terlep at 858-547-8697 or send him an e-mail at [fterlep@summit-mobile.com](mailto:fterlep@summit-mobile.com).

**Tiger Natural Gas** has been in business for over 18 years and has built our business by providing the highest level of Cost Savings, Customer Service and Support. Tiger excels at supplying natural gas and natural gas management services to commercial customers throughout all of California. The current customer base consists of tens of thousands of facilities including national retail chains, restaurants, manufacturers, hospitals, hotels, city, state and federal facilities. They are very excited to team up with the California Autobody Association so we can let all their members know they have a choice when it comes to natural gas service. Tiger has been consistently saving our California customers money from our first day of service. Find out how you can start taking advantage of this savings today. Call Brendan Downard at 916-213-4393.

**RealParts.com.:** RealParts.com offers an easy-to-use internet application to help repair shops locate more parts and assist in eliminating the frustration and wasted time that sometimes happens in finding the right parts. To find out how you can improve your business, contact Ken Weiss at 1-480-515-2486 or [kweiss@realparts.com](mailto:kweiss@realparts.com).